



Global Growth Partners (“GGP”) is a full service boutique investment banking firm providing hands on strategic advisory services including mergers and acquisitions (buy-side and sell-side), capital raising services (senior debt, minority and majority common equity and hybrid forms of capital such as mezzanine financing and preferred equity), business valuations and consulting to middle market companies and entrepreneurs across all industries. With a rich global network and expansive reach, GGP delivers boutique investment banking advisory and consulting services on a bespoke individual level.

No company or business strategy is the same; successful execution requires an entrepreneurial, well seasoned mind-set grounded with proven methodologies which proactively positions the company to buyers and/or investors, globally. Crafting and executing growth and exit strategies requires insight, knowledge, proprietary networks/rolodex, expertise and processes, which are time tested. GGP spearheads these strategies providing thought leadership, strategy development, implementation and professionalism while maintaining the upmost confidentiality throughout the process.

For more information please visit:  
[www.globalgrowthpartners.com](http://www.globalgrowthpartners.com).

**GGP provides full service advisory work for our clients working exclusively with buyers and investors in the private capital markets:**

**Sell-Side M&A Advisory**

- Sale of Private Companies
- Sale of Public Companies
- Spin-Offs
- Majority Recapitalizations
- Divestitures

**Buy-Side M&A Advisory**

- Mergers
- Acquisitions
- Strategic Targeting Services
- Management Buyouts
- Leveraged Buyouts
- Acquisition Financing
- Shareholder Buyouts

**Capital Raising Services**

- Growth Financings
- Acquisition Financings
- Venture Capital
- Minority Recapitalizations
- Common & Preferred Equity
- Mezzanine Debt
- Senior & Junior Debt
- Asset Based Financings

**Business Valuation Services**

- Purchase Price Allocations
- C to S-Corp. Conversions
- Estate & Gift Planning
- Goodwill Impairment Testing

**GGP targets and has extensive experience throughout a broad range of industries:**

- Healthcare
- Consumer Goods & Services
- Industrial Products
- Financial Services
- Food & Beverage Products
- Energy (Traditional & Renewables)
- Automotive
- Technology
- Manufacturing
- Distribution
- Restaurant/Multi-Unit Retail
- Construction/Infrastructure
- Media & Telecom
- Government Contracting
- Specialty Chemicals

**GGP Engagement Criteria**

- Revenues of \$10.0 to \$500 Million
- EBITDA of \$2.0 to \$30 Million
- Total Enterprise Value greater than \$10.0 Million
- Experienced Management Team with a Proven Track Record
- Operating History of at least 3 or more years
- Growing or Stable industry dynamics
- Special Situations

**Typical Transaction Characteristics – “Triggering Events”**

- Business owners looking to sell or acquire a company
- Aging owners seeking retirement/management transition
- Multiple shareholders, with one or more seeking personal liquidity or an exit strategy
- Industry in transition with rapid innovation or consolidation
- Rapidly growing companies with non-traditional financing needs

**GGP Contact Information (Charlotte Office)**

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**EASTERN VAULT**  
Precast and Prestressed Concrete Specialists  
*And it's subsidiary*

**American Block Co., Inc.**

Have been acquired by  
**Cornerstone CAPITAL PARTNERS** and  
**PNC MEZZANINE CAPITAL**

The undersigned acted as the exclusive financial advisor to Eastern Vault Co. & American Block Co.

 Global Growth Partners  
STRATEGIC THINKING. GLOBAL ADVISORY

  
AUTOMOTIVE Development Group  
Has been acquired by  
**Zabel Capital**

The undersigned acted as the exclusive financial advisor to Automotive Development Group

 Global Growth Partners  
STRATEGIC THINKING. GLOBAL ADVISORY

 **Huseby.com**  
GLOBAL LITIGATION SUPPORT  
85 YEARS OF TRADITION & EXCELLENCE

**\$2,500,000 Senior Bank & \$9,500,000 Mezzanine Financing for Growth & Strategic Acquisitions**

The undersigned served as the exclusive financial advisor to Huseby, Inc.

 Global Growth Partners  
STRATEGIC THINKING. GLOBAL ADVISORY



Has completed a management buyout / majority recapitalization supported by




PENINSULA CAPITAL PARTNERS L.L.C.


The undersigned acted as exclusive financial advisor to Logo Chair, Inc.

 Global Growth Partners  
STRATEGIC THINKING. GLOBAL ADVISORY

 CAROLINA ENERGY

Has been acquired by  
 Westinghouse  
A subsidiary of  
**TOSHIBA**

The undersigned acted as exclusive financial advisor to Carolina Energy Solutions

 Global Growth Partners  
STRATEGIC THINKING. GLOBAL ADVISORY

 FESTIVA RESORTS

**\$38,100,000 Acquisition Financing**

The undersigned acted as financial advisor to Festiva Hospitality, Inc.

 Global Growth Partners  
STRATEGIC THINKING. GLOBAL ADVISORY

 **Huseby.com**

Has successfully merged with  
 **BSRV** Brandon Smith Reporting & Video  
Now Doing Business As  
 **Brandon Huseby** Reporting & Video

The undersigned acted as the exclusive financial advisor to Huseby, Inc.

 Global Growth Partners  
STRATEGIC THINKING. GLOBAL ADVISORY

 THE ELECTRIC MAIL COMPANY

Has been acquired by  
 **j2 Global Communications**

The undersigned acted as financial advisor to The Electric Mail Co.

 Global Growth Partners  
STRATEGIC THINKING. GLOBAL ADVISORY

 **gentle dental**

Has been acquired by  
THE **BEEKMAN GROUP LLC**

The undersigned acted as exclusive financial advisor to Northwest Management Services d/b/a Gentle Dental

 Global Growth Partners  
STRATEGIC THINKING. GLOBAL ADVISORY

 Doe & Ingalls

Successfully Completed a Majority Recapitalization with  
 ANCHOR CAPITAL  Pouschine Cook  
Capital Management, LLC

The undersigned acted as full financial advisor to Doe & Ingalls, Inc.

 Global Growth Partners  
STRATEGIC THINKING. GLOBAL ADVISORY

 **MEY**  
MAXIMUM ECONOMIC YIELD

**\$8,000,000 Debt Placement**

The undersigned acted as financial advisor to MEY Corp.

 Global Growth Partners  
STRATEGIC THINKING. GLOBAL ADVISORY

**ENCORE**

Has acquired the Global Gift Division of Russ Berrie, Inc.

 **RUSS** Make someone happy®  Everyone loves to get applause

The undersigned acted as financial advisor to The Encore Group, Inc.

 Global Growth Partners  
STRATEGIC THINKING. GLOBAL ADVISORY

 Bayou City Packaging  
"One Source - One Responsibility"

Has been acquired by  
 Ernest Packaging Solutions

The undersigned acted as the exclusive financial advisor to Bayou City Packaging in its sale to Ernest Paper Products

 Global Growth Partners  
STRATEGIC THINKING. GLOBAL ADVISORY

 **CROSSLOGIC** CORPORATION

Has been acquired by  
 **NUMBERSIX**

The undersigned acted as exclusive financial advisor to CrossLogic Corporation

 Global Growth Partners  
STRATEGIC THINKING. GLOBAL ADVISORY

 **OLD DOMINION**  
Peanut Corporation

**\$10,000,000 Mezzanine Debt Placement**

The undersigned acted as the exclusive financial advisor to The Virginia Food Group, Inc.

 Global Growth Partners  
STRATEGIC THINKING. GLOBAL ADVISORY

 **KLUGE ESTATE**  
Winery and Vineyard

**\$10,000,000 Mezzanine & \$33,000,000 Senior Debt Placement**

The undersigned acted as the exclusive financial advisor to Kluge Estate Winery & Vineyards

 Global Growth Partners  
STRATEGIC THINKING. GLOBAL ADVISORY

 **Consolident, Inc.**

**\$2,000,000 Sub-Debt \$3,000,000 Senior Revolver \$3,000,000 Term Loan**

The undersigned acted as the exclusive financial advisor to Consolident, Inc.

 Global Growth Partners  
STRATEGIC THINKING. GLOBAL ADVISORY

 **PSA** GROUP OF COMPANIES

**\$11,500,000 Senior Bank & Mezzanine Debt Placement**

The undersigned acted as the exclusive financial advisor to PSA Group of Companies

 Global Growth Partners  
STRATEGIC THINKING. GLOBAL ADVISORY

 **USA Staffing SERVICES**  
Your Back Office Partner

**\$3,500,000 Subordinated Debt Placement & \$500,000 Common Equity**

The undersigned acted as financial advisor to USA Staffing

 Global Growth Partners  
STRATEGIC THINKING. GLOBAL ADVISORY

 **VE**  
Vineyard Estates

**\$10,000,000 Mezzanine Debt**

The undersigned acted as financial advisor to Vineyard Estates

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