



Global Growth Partners (“GGP”) is a full service boutique investment banking firm providing hands on strategic advisory services including mergers and acquisitions (buy-side and sell-side), capital raising services (senior debt, minority and majority common equity and hybrid forms of capital such as mezzanine financing and preferred equity), business valuations and consulting to middle market companies and entrepreneurs across all industries. With a rich global network and expansive reach, GGP delivers boutique investment banking advisory and consulting services on a bespoke individual level.

No company or business strategy is the same; successful execution requires an entrepreneurial, well seasoned mind-set grounded with proven methodologies which proactively positions the company to buyers and/or investors, globally. Crafting and executing growth and exit strategies requires insight, knowledge, proprietary networks/rolodex, expertise and processes, which are time tested. GGP spearheads these strategies providing thought leadership, strategy development, implementation and professionalism while maintaining the upmost confidentiality throughout the process.

For more information please visit:  
[www.globalgrowthpartners.com](http://www.globalgrowthpartners.com).

**GGP provides full service advisory work for our clients working exclusively with buyers and investors in the private capital markets:**

**Sell-Side M&A Advisory**

- Sale of Private Companies
- Sale of Public Companies
- Spin-Offs
- Majority Recapitalizations
- Divestitures

**Buy-Side M&A Advisory**

- Mergers
- Acquisitions
- Strategic Targeting Services
- Management Buyouts
- Leveraged Buyouts
- Acquisition Financing
- Shareholder Buyouts

**Capital Raising Services**

- Growth Financings
- Acquisition Financings
- Venture Capital
- Minority Recapitalizations
- Common & Preferred Equity
- Mezzanine Debt
- Senior & Junior Debt
- Asset Based Financings

**Business Valuation Services**

- Purchase Price Allocations
- C to S-Corp. Conversions
- Estate & Gift Planning
- Goodwill Impairment Testing

**GGP targets and has extensive experience throughout a broad range of industries:**

- Healthcare
- Consumer Goods & Services
- Industrial Products
- Financial Services
- Food & Beverage Products
- Energy (Traditional & Renewables)
- Automotive
- Technology
- Manufacturing
- Distribution
- Restaurant/Multi-Unit Retail
- Construction/Infrastructure
- Media & Telecom
- Government Contracting
- Specialty Chemicals

**GGP Engagement Criteria**

- Revenues of \$10.0 to \$500 Million
- EBITDA of \$2.0 to \$30 Million
- Total Enterprise Value greater than \$10.0 Million
- Experienced Management Team with a Proven Track Record
- Operating History of at least 3 or more years
- Growing or Stable industry dynamics
- Special Situations

**Typical Transaction Characteristics – “Triggering Events”**

- Business owners looking to sell or acquire a company
- Aging owners seeking retirement/management transition
- Multiple shareholders, with one or more seeking personal liquidity or an exit strategy
- Industry in transition with rapid innovation or consolidation
- Rapidly growing companies with non-traditional financing needs

**GGP Contact Information (Charlotte Office)**

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**EASTERN VAULT**  
Precast and Prestressed Concrete Specialists  
*And it's subsidiary*

**American Block Co., Inc.**

Have been acquired by  
**Cornerstone** CAPITAL PARTNERS and  
**PNC** MEZZANINE CAPITAL

The undersigned acted as the exclusive financial advisor to Eastern Vault Co. & American Block Co.

 Global Growth Partners  
STRATEGIC THINKING. GLOBAL ADVISORY

  
AUTOMOTIVE Development Group  
Has been acquired by  
**Zabel Capital**

The undersigned acted as the exclusive financial advisor to Automotive Development Group

 Global Growth Partners  
STRATEGIC THINKING. GLOBAL ADVISORY

 **Huseby.com**  
GLOBAL LITIGATION SUPPORT  
85 YEARS OF TRADITION & EXCELLENCE

\$2,500,000 Senior Bank &  
\$9,500,000 Mezzanine Financing  
for Growth & Strategic Acquisitions

The undersigned served as the exclusive financial advisor to Huseby, Inc.

 Global Growth Partners  
STRATEGIC THINKING. GLOBAL ADVISORY

  
Has completed a management buyout / majority recapitalization supported by



PENINSULA CAPITAL PARTNERS L.L.C.

The undersigned acted as exclusive financial advisor to Logo Chair, Inc.

 Global Growth Partners  
STRATEGIC THINKING. GLOBAL ADVISORY

  
CAROLINA ENERGY

Has been acquired by  
 **Westinghouse**  
A subsidiary of  
**TOSHIBA**

The undersigned acted as exclusive financial advisor to Carolina Energy Solutions


 Global Growth Partners  
STRATEGIC THINKING. GLOBAL ADVISORY



  
FESTIVA RESORTS

\$38,100,000  
Acquisition Financing


The undersigned acted as financial advisor to Festiva Hospitality, Inc.

 Global Growth Partners  
STRATEGIC THINKING. GLOBAL ADVISORY

 **Huseby.com**

Has successfully merged with  
 **BSRV** Brandon Smith Reporting & Video  
Now Doing Business As  
 **Brandon Huseby** Reporting & Video

The undersigned acted as the exclusive financial advisor to Huseby, Inc.

 Global Growth Partners  
STRATEGIC THINKING. GLOBAL ADVISORY

  
THE ELECTRIC MAIL COMPANY  
Has been acquired by  
 **j2 Global Communications**

The undersigned acted as financial advisor to The Electric Mail Co.

 Global Growth Partners  
STRATEGIC THINKING. GLOBAL ADVISORY

  
gentle dental

Has been acquired by  
THE **BEEKMAN** GROUP LLC

The undersigned acted as exclusive financial advisor to Northwest Management Services d/b/a Gentle Dental

 Global Growth Partners  
STRATEGIC THINKING. GLOBAL ADVISORY

  
Doe & Ingalls  
Successfully Completed a Majority Recapitalization with

 ANCHOR CAPITAL  Pouschine Cook  
Capital Management, LLC

The undersigned acted as full financial advisor to Doe & Ingalls, Inc.

 Global Growth Partners  
STRATEGIC THINKING. GLOBAL ADVISORY

  
MEY  
MAXIMUM ECONOMIC YIELD

\$8,000,000  
Debt Placement

The undersigned acted as financial advisor to MEY Corp.

 Global Growth Partners  
STRATEGIC THINKING. GLOBAL ADVISORY

**ENCORE**

Has acquired the Global Gift Division of Russ Berrie, Inc.

 **RUSS** Make someone happy®  Everyone loves to get applause

The undersigned acted as financial advisor to The Encore Group, Inc.

 Global Growth Partners  
STRATEGIC THINKING. GLOBAL ADVISORY

  
Bayou City Packaging  
"One Source - One Responsibility"

Has been acquired by  
**Ernest Packaging Solutions**

The undersigned acted as the exclusive financial advisor to Bayou City Packaging in its sale to Ernest Paper Products

 Global Growth Partners  
STRATEGIC THINKING. GLOBAL ADVISORY

  
CROSSLOGIC CORPORATION

Has been acquired by  
 **NUMBERSIX**

The undersigned acted as exclusive financial advisor to CrossLogic Corporation

 Global Growth Partners  
STRATEGIC THINKING. GLOBAL ADVISORY

  
OLD DOMINION  
Peanut Corporation

\$10,000,000 Mezzanine  
Debt Placement

The undersigned acted as the exclusive financial advisor to The Virginia Food Group, Inc.

 Global Growth Partners  
STRATEGIC THINKING. GLOBAL ADVISORY

  
KLUGE ESTATE  
Winery & Vineyard

\$10,000,000 Mezzanine &  
\$33,000,000 Senior Debt  
Placement

The undersigned acted as the exclusive financial advisor to Kluge Estate Winery & Vineyards

 Global Growth Partners  
STRATEGIC THINKING. GLOBAL ADVISORY

  
Consolident, Inc.

\$2,000,000 Sub-Debt  
\$3,000,000 Senior Revolver  
\$3,000,000 Term Loan

The undersigned acted as the exclusive financial advisor to Consolident, Inc.

 Global Growth Partners  
STRATEGIC THINKING. GLOBAL ADVISORY

  
PSA GROUP OF COMPANIES

\$11,500,000 Senior Bank &  
Mezzanine Debt Placement

The undersigned acted as the exclusive financial advisor to PSA Group of Companies

 Global Growth Partners  
STRATEGIC THINKING. GLOBAL ADVISORY

  
USA STAFFING SERVICES  
Your Back Office Partner

\$3,500,000 Subordinated  
Debt Placement &  
\$500,000 Common Equity

The undersigned acted as financial advisor to USA Staffing

 Global Growth Partners  
STRATEGIC THINKING. GLOBAL ADVISORY

  
VE  
Vineyard Estates

\$10,000,000  
Mezzanine Debt

The undersigned acted as financial advisor to Vineyard Estates

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