Global Growth Partners

STRATEGIC THINKING, GLOBAL ADVISORY

Purveyors of Global Growth Capital & Exit Strategies for Entrepreneurs & Middle Market Clientele…

Global Growth Partners ("GGP") is a full service boutique investment banking firm providing hands on strategic advisory services including mergers and acquisitions (buy-side and sell-side), capital raising services (senior debt, minority and majority common equity and hybrid forms of capital such as mezzanine financing and preferred equity), business valuations and consulting to middle market companies and entrepreneurs across all industries. With a rich global network and expansive reach, GGP delivers boutique investment banking advisory and consulting services on a bespoke individual level.

No company or business strategy is the same; <u>successful execution requires an entrepreneurial, well seasoned mind-set grounded with proven methodologies which proactively positions the company to buyers and/or investors, globally.</u> Crafting and executing growth and exit strategies requires insight, knowledge, proprietary networks/rolodex, expertise and processes, which are time tested. GGP spearheads these strategies [redacted] providing thought leadership, strategy developme[redacted] implementation and professionalism **<u>while maintaini[redacted] the upmost confidentiality throughout the process.</u>**

For more information please visit: www.globalgrowthpartners.com.

GGP provides full service advisory work for our clients working exclusively with buyers and investors in the private capital markets:

Sell-Side M&A Advisory

- **Sale of Private Companies**
- **Sale of Public Companies**
- **Spin-Offs**
- **Majority Recapitalizations**
- **Divestitures**

Buy-Side M&A Advisory

- **Mergers**
- **Acquisitions**
- **Strategic Targeting Services**
- **Management Buyouts**
- **Leveraged Buyouts**
- **Acquisition Financing**
- **Shareholder Buyouts**

Capital Raising Services

- **Growth Financings**
- **Acquisition Financings**
- **Venture Capital**
- **Common & Preferred Equity**
- **Mezzanine Debt**
- **Senior & Junior Debt**

[redacted]

Business Valuation Services

[redacted]

- **Purchase Price Allocations**
- **C to S-Corp. Conversions**
- **Estate & Gift Planning**
- **Goodwill Impairment Testing**

GGP targets and has extensive experience throughout a broad range of industries:

- **Healthcare**
- **Consumer Goods & Services**
- **Industrial Products**
- **Financial Services**
- **Food & Beverage Products**
- **Energy (Traditional & Renewables)**
- **Automotive**
- **Technology**
- **Manufacturing**
- **Distribution**
- **Restaurant/Multi-Unit Retail**
- **Construction/Infrastructure**
- **Media & Telecom**
- **Government Contracting**
- **Specialty Chemicals**

Typical Transaction Characteristics – "Triggering Events"

- **Business owners looking to sell or acquire a company**
- **Aging owners seeking retirement/management transition**
- **Multiple shareholders, with one or more seeking personal liquidity or an exit strategy**
- **Industry in transition with rapid innovation or consolidation**
- **Rapidly growing companies with non-traditional financing needs**

GGP Engagement Criteria

- **Revenues of $10.0 to $500 Million**
- **EBITDA of $2.0 to $30 Million**
- **Total Enterprise Value greater than $10.0 Million**
- **Experienced Management Team with a Proven Track Record**
- **Operating History of at least 3 or more years**
- **Growing or Stable industry dynamics**
- **Special Situations**

GGP Contact Information (Charlotte Office)

Jason Patterson, *Managing Director*
(704) 293-8457
jpatterson@globalgrowthpartners.com

Michael Parrish, Senior *Vice President*
(910) 352-2659
mparrish@globalgrowthpartners.com

Jason Colgate, *Director*
(704) 898-5890
jcolgate@globalgrowthpartners.com

EASTERN VAULT
Precast and Prestressed Concrete Specialists
And it's subsidiary
American Block Co., Inc.
Have been acquired by
Cornerstone Capital Partners and PNC Mezzanine Capital

The undersigned acted as the exclusive financial advisor to Eastern Vault Co. & American Block Co.

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ADG
AUTOMOTIVE Development Group
Has been acquired by
Zabel Capital

The undersigned acted as the exclusive financial advisor to Automotive Development Group

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Huseby.com
GLOBAL LITIGATION SUPPORT
85 YEARS OF TRADITION & EXCELLENCE

$2,500,000 Senior Bank &
$9,500,000 Mezzanine Financing
for Growth & Strategic Acquisitions

The undersigned served as the exclusive financial advisor to Huseby, Inc.

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Logo
Has completed a management buyout / majority recapitalization supported by
PENINSULA CAPITAL PARTNERS L.L.C.

The undersigned acted as exclusive financial advisor to Logo Chair, Inc.

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CAROLINA ENERGY
Has been acquired by
Westinghouse
A subsidiary of
TOSHIBA

The undersigned acted as exclusive financial advisor to Carolina Energy Solutions

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FESTIVA RESORTS

$38,100,000
Acquisition Financing

The undersigned acted as financial advisor to Festiva Hospitality, Inc.

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Huseby.com
Has successfully merged with
BSRV *Brandon Smith Reporting & Video*
Now Doing Business As
Brandon Huseby Reporting & Video

The undersigned acted as the exclusive financial advisor to Huseby, Inc.

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THE ELECTRIC MAIL COMPANY
Has been acquired by
j2 Global Communications

The undersigned acted as financial advisor to The Electric Mail Co.

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gentle dental
Has been acquired by
THE BEEKMAN GROUP LLC

The undersigned acted as exclusive financial advisor to Northwest Management Services d/b/a Gentle Dental

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Doe & Ingalls
Successfully Completed a Majority Recapitalization with
ANCHOR CAPITAL
Pouschine Cook Capital Management, LLC

The undersigned acted as full financial advisor to Doe & Ingalls, Inc.

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MEY
MAXIMUM ECONOMIC YIELD

$8,000,000
Debt Placement

The undersigned acted as financial advisor to MEY Corp.

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ENCORE
Has acquired the Global Gift Division of Russ Berrie, Inc.
RUSS Make someone happy
Everyone loves to get applause

The undersigned acted as financial advisor to The Encore Group, Inc.

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Bayou City Packaging
"One Source - One Responsibility"
Has been acquired by
Ernest Packaging Solutions

The undersigned acted as the exclusive financial advisor to Bayou City Packaging in its sale to Ernest Paper Products

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CROSSLOGIC CORPORATION
Has been acquired by
NUMBERSIX

The undersigned acted as exclusive financial advisor to CrossLogic Corporation

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OLD DOMINION
Peanut Corporation

$10,000,000 Mezzanine
Debt Placement

The undersigned acted as the exclusive financial advisor to The Virginia Food Group, Inc.

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KLUGE ESTATE
Winery and Vineyard

$10,000,000 Mezzanine &
$33,000,000 Senior Debt
Placement

The undersigned acted as the exclusive financial advisor to Kluge Estate Winery & Vineyards

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ConsoliDent, Inc.

$2,000,000 Sub-Debt
$3,000,000 Senior Revolver
$3,000,000 Term Loan

The undersigned acted as the exclusive financial advisor to ConsoliDent, Inc.

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PSA
GROUP OF COMPANIES

$11,500,000 Senior Bank &
Mezzanine Debt Placement

The undersigned acted as the exclusive financial advisor to PSA Group of Companies

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USA Staffing SERVICES
Your Back Office Partner

$3,500,000 Subordinated
Debt Placement &
$500,000 Common Equity

The undersigned acted as financial advisor to USA Staffing

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VE
Vineyard Estates

$10,000,000
Mezzanine Debt

The undersigned acted as financial advisor to Vineyard Estates

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