



Global Growth Partners (“GGP”) is a full service boutique investment banking firm providing hands on strategic advisory services including mergers and acquisitions (buy-side and sell-side), capital raising services (senior debt, minority and majority common equity and hybrid forms of capital such as mezzanine financing and preferred equity), business valuations and consulting to middle market companies and entrepreneurs across all industries. With a rich global network and expansive reach, GGP delivers boutique investment banking advisory and consulting services on a bespoke individual level.

No company or business strategy is the same; successful execution requires an entrepreneurial, well seasoned mind-set grounded with proven methodologies which proactively positions the company to buyers and/or investors, globally. Crafting and executing growth and exit strategies requires insight, knowledge, proprietary networks/rolodex, expertise and processes, which are time tested. GGP spearheads these strategies providing thought leadership, strategy development, implementation and professionalism while maintaining the upmost confidentiality throughout the process.

For more information please visit:
www.globalgrowthpartners.com.

GGP provides full service advisory work for our clients working exclusively with buyers and investors in the private capital markets:

Sell-Side M&A Advisory

- Sale of Private Companies
- Sale of Public Companies
- Spin-Offs
- Majority Recapitalizations
- Divestitures

Buy-Side M&A Advisory

- Mergers
- Acquisitions
- Strategic Targeting Services
- Management Buyouts
- Leveraged Buyouts
- Acquisition Financing
- Shareholder Buyouts

Capital Raising Services

- Growth Financings
- Acquisition Financings
- Venture Capital
- Minority Recapitalizations
- Common & Preferred Equity
- Mezzanine Debt
- Senior & Junior Debt
- Asset Based Financings

Business Valuation Services

- Purchase Price Allocations
- C to S-Corp. Conversions
- Estate & Gift Planning
- Goodwill Impairment Testing

GGP targets and has extensive experience throughout a broad range of industries:

- Healthcare
- Consumer Goods & Services
- Industrial Products
- Financial Services
- Food & Beverage Products
- Energy (Traditional & Renewables)
- Automotive
- Technology
- Manufacturing
- Distribution
- Restaurant/Multi-Unit Retail
- Construction/Infrastructure
- Media & Telecom
- Government Contracting
- Specialty Chemicals

GGP Engagement Criteria

- Revenues of \$10.0 to \$500 Million
- EBITDA of \$2.0 to \$30 Million
- Total Enterprise Value greater than \$10.0 Million
- Experienced Management Team with a Proven Track Record
- Operating History of at least 3 or more years
- Growing or Stable industry dynamics
- Special Situations

Typical Transaction Characteristics – “Triggering Events”

- Business owners looking to sell or acquire a company
- Aging owners seeking retirement/management transition
- Multiple shareholders, with one or more seeking personal liquidity or an exit strategy
- Industry in transition with rapid innovation or consolidation
- Rapidly growing companies with non-traditional financing needs

GGP Contact Information (Charlotte Office)

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EASTERN VAULT
Precast and Prestressed Concrete Specialists
And it's subsidiary

American Block Co., Inc.

Have been acquired by
Cornerstone CAPITAL PARTNERS and
PNC MEZZANINE CAPITAL

The undersigned acted as the exclusive financial advisor to Eastern Vault Co. & American Block Co.

 Global Growth Partners
STRATEGIC THINKING. GLOBAL ADVISORY


AUTOMOTIVE Development Group
Has been acquired by
Zabel Capital

The undersigned acted as the exclusive financial advisor to Automotive Development Group

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STRATEGIC THINKING. GLOBAL ADVISORY

 **Huseby.com**
GLOBAL LITIGATION SUPPORT
85 YEARS OF TRADITION & EXCELLENCE

\$2,500,000 Senior Bank &
\$9,500,000 Mezzanine Financing
for Growth & Strategic Acquisitions

The undersigned served as the exclusive financial advisor to Huseby, Inc.

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Has completed a management buyout / majority recapitalization supported by




PENINSULA CAPITAL PARTNERS L.L.C.


The undersigned acted as exclusive financial advisor to Logo Chair, Inc.

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 CAROLINA ENERGY

Has been acquired by
 Westinghouse
A subsidiary of
TOSHIBA

The undersigned acted as exclusive financial advisor to Carolina Energy Solutions

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 FESTIVA RESORTS

\$38,100,000
Acquisition Financing

The undersigned acted as financial advisor to Festiva Hospitality, Inc.

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 **Huseby.com**

Has successfully merged with
 **BSRV** Brandon Smith Reporting & Video
Now Doing Business As
 **Brandon Huseby** Reporting & Video

The undersigned acted as the exclusive financial advisor to Huseby, Inc.

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 THE ELECTRIC MAIL COMPANY

Has been acquired by
 **j2 Global Communications**

The undersigned acted as financial advisor to The Electric Mail Co.

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 gentle dental

Has been acquired by
THE **BEEKMAN GROUP LLC**

The undersigned acted as exclusive financial advisor to Northwest Management Services d/b/a Gentle Dental

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 Doe & Ingalls

Successfully Completed a Majority Recapitalization with
 ANCHOR CAPITAL  Pouschine Cook
Capital Management, LLC

The undersigned acted as full financial advisor to Doe & Ingalls, Inc.

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 **MEY**
MAXIMUM ECONOMIC YIELD

\$8,000,000
Debt Placement

The undersigned acted as financial advisor to MEY Corp.

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ENCORE

Has acquired the Global Gift Division of Russ Berrie, Inc.

 **RUSS** Make someone happy®  Everyone loves to get applause

The undersigned acted as financial advisor to The Encore Group, Inc.

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 Bayou City Packaging
"One Source - One Responsibility"

Has been acquired by
 Ernest Packaging Solutions

The undersigned acted as the exclusive financial advisor to Bayou City Packaging in its sale to Ernest Paper Products

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 **CROSSLOGIC** CORPORATION

Has been acquired by
 **NUMBERSIX**

The undersigned acted as exclusive financial advisor to CrossLogic Corporation

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 **OLD DOMINION**
Peanut Corporation

\$10,000,000 Mezzanine
Debt Placement

The undersigned acted as the exclusive financial advisor to The Virginia Food Group, Inc.

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 **KLUGE ESTATE**
Winery & Vineyard

\$10,000,000 Mezzanine &
\$33,000,000 Senior Debt
Placement

The undersigned acted as the exclusive financial advisor to Kluge Estate Winery & Vineyards

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 **Consolident, Inc.**

\$2,000,000 Sub-Debt
\$3,000,000 Senior Revolver
\$3,000,000 Term Loan

The undersigned acted as the exclusive financial advisor to Consolident, Inc.

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 **PSA** GROUP OF COMPANIES

\$11,500,000 Senior Bank &
Mezzanine Debt Placement

The undersigned acted as the exclusive financial advisor to PSA Group of Companies

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STRATEGIC THINKING. GLOBAL ADVISORY

 **USA Staffing SERVICES**
Your Back Office Partner

\$3,500,000 Subordinated
Debt Placement &
\$500,000 Common Equity

The undersigned acted as financial advisor to USA Staffing

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 **VE**
Vineyard Estates

\$10,000,000
Mezzanine Debt

The undersigned acted as financial advisor to Vineyard Estates

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